From ..., we ask you to start providing visibility in real time for all our shipments as we decided to go for the solution Transporeon Sixfold. Following, you will receive all the necessary information to make this transition as easy as possible.

Why is visibility important?

There are many great reasons why we will both benefit from using Transporeon Sixfold – in our cooperation, we can take control of shipments, communicate and collaborate better, manage more effectively, win new business and reduce costs. You'll eliminate guesswork about shipment location and arrival times and keep everyone – my organization as well as your other customers and goods recipients – fully informed. You can replace time-consuming processes and poor asset utilization while enabling proactive transport management. You can also build up actionable insights on your own KPIs and subcontractor performance.

Fast & easy connection

There are three steps or less to start using Transporeon Sixfold. Firstly, register for visibility on the Transporeon platform, click on the Sixfold tile and start the onboarding. Secondly, provide vehicle information for each shipment. And thirdly, you need to complete visibility workflows to ensure your trucks enable visibility tracking.

Depending on how your organization is set up, you have a few easy ways to onboard to Sixfold:

- If you are an asset owner, the best possibility is to connect your FMS system. Find all the information here.
- If you use your own fleet as well as subcarriers you can find an explanation on how to invite your subcarriers here.
- If you are would like to exchange data via an interface or automate the allocation process, you can find all the info here.

Our expectations and deadlines

We decided to implement Transporeon Sixfold into our operations to gain full visibility of our operations. This is enabled by your collaboration and willingness to participate in this project together.

We have set KPIs to monitor the progress of the Transporeon Sixfold project. These are:

- Allocation quota of x% after x weeks
- GPS quality of ping/x minutes
- Visibility index of x% or higher

These KPIs will be monitored on a regular basis, and you will receive weekly/monthly reports about our joint progress.

All important information at one glance

You can find all the information that you need in the <u>communication package</u> that was provided to you. You can find all important information regarding Transporeon Sixfold <u>here</u>. We are looking forward to sharing the benefits of Transporeon Sixfold with you!