**TRANSPOREON**

# Ticontract Tendering

Ticontract Tendering brings speed and structure to your freight tendering processes. Let the Transporeon e-sourcing solution help you find the right logistics service providers and reduce administrative workload associated with transport tenders for greater market transparency, easily comparable offers and insightful reports at the click of a mouse. This pioneering e-sourcing solution simplifies your bid communications: All bidders are always kept up to date with the latest information, there is no longer any need for queries and the process of freight tendering runs smoothly.

## Challenges:

» **Lack of market transparency:**
Supplier searches provide incomplete results, limiting access to potential new providers

» **Time-consuming tendering process:**
Manual creation and execution ties up resources and limits the frequency of tenders

» **Poor quality of offers:**
Low participation rates and incomplete or incorrect offers diminish success

» **Cumbersome communication:**
Communication via different channels requires a lot of work and manual documentation

» **Audit security and compliance:**
Incomplete documentation and uncertain bidding procedures make revision difficult

» **Complex allocation requirements:**
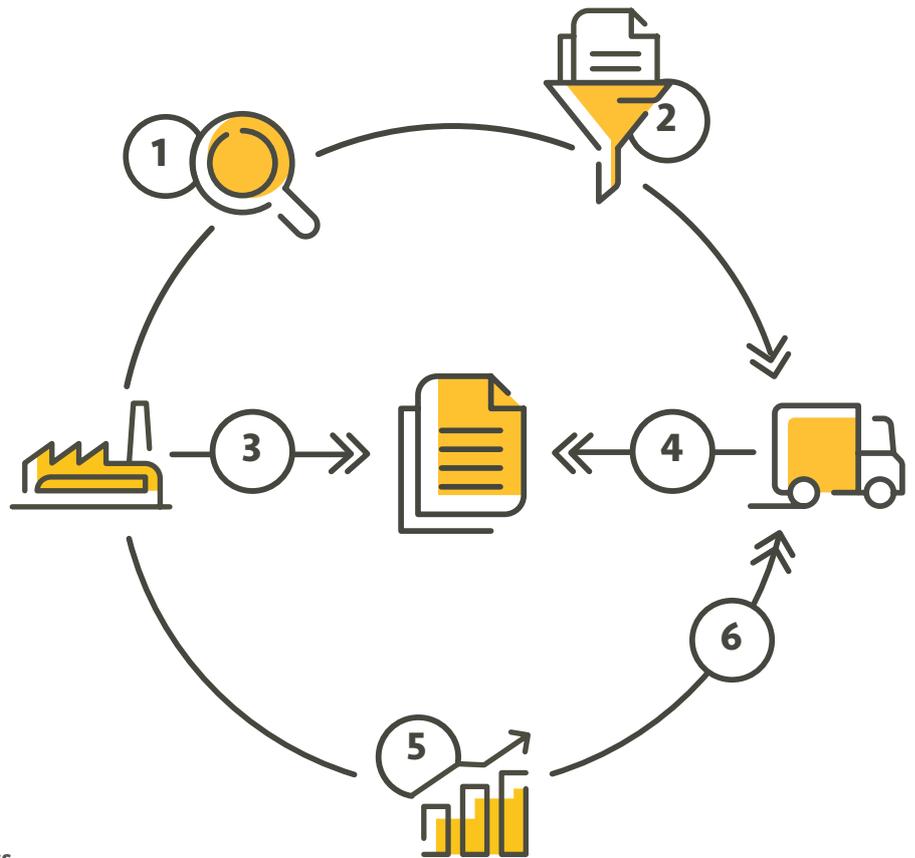Enormous amounts of data make it difficult to consider strategic goals in bid valuation

## Features:

● **45,000+ LOGISTICS SERVICE PROVIDERS**
Supplier database with 45,000+ carrier profiles and extensive search function

● **TEMPLATE-BASED RFQ CREATION**
Template and copy functions as well as Excel upload capability speeds up creation of RFQs

● **AUTOMATIC OFFER VALIDATION**
Minimum and maximum price specifications, mandatory fields, predefined units, fixed offer structure and much more

● **CENTRAL COMMUNICATION CHANNEL**
Direct one-to-one communication and group response functionalities

● **LOGBOOK AND REPORTS**
Documentation of all actions with time stamp as well as reporting and export functions

● **RELEASE WORKFLOWS**
Individually definable release workflows and user rights management

● **COMBINATORIAL OPTIMIZATION**
Rule-based combinatorics for creating and calculating complex allocation scenarios

## How it works:

1. Service provider search within 45,000+ detailed and verified profiles
2. Optional pre-qualification via Request for Information (RFI)
3. RFQ creation with a guided process on the platform
4. Transparent and secure bidding process
5. Bid analysis with combinatorial scenarios and extensive reports
6. Direct allocation via the platform or invitation to further negotiation

▶ *Efficient and transparent tendering process*

## Benefits:

» Up to 19% reduced freight costs through increased competition and auctioning functions

» Platform and support in 14 languages across all time zones worldwide

» Support by experienced consultants and know-how from over 10,000+ RFQs per year

» 100% transparent and documented bidding process for audit compliance

» Up to 30% less administrative effort through efficient e-sourcing processes

"*Without the support provided by the e-sourcing platform, the complexity of the LTLS transport structures would be very difficult to map and evaluate in a meaningful way*"

**- Martin Heuke,
Project Manager at Lufthansa Technik
Logistik Services GmbH**

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